



## Network Development Associate (Vietnam)

Full time employment

### About Tech JDI

- Tech JDI is established by experienced operators in the IT sector, to help foreign companies establish presence in Vietnam to access its fast-growing market and large talent pool for IT development.
- Our clients are rapidly scaling IT companies in variety industries: Covering e-commerce, IT security Consumer applications, Business software, Online-to-offline businesses.

### About our client

- Southeast Asia's first expert network connecting the fastest growing region to the world. They connect the knowledge that organizations need with the largest network of experts in Southeast Asia.

### Role & Responsibilities

You will support the Client Solutions business function and work with the Client Solutions Associates to:

- Understand and analyse each client's request for subject-matter experts
- Conduct expert outreach activities such as LinkedIn messaging, offline networking and cold-calling to recruit and match industry experts based on our clients' requests
- Conceptualise, develop, test and validate initiatives to scale the company's business

### What is in it for you?

- Develop your business development and cold-calling capabilities
- Hone your project management skills
- Ability to build your professional network
- Be part of the startup journey as an early employee
- Get to experience the growth of an early-stage startup together
- Opportunity to lead the Vietnam team in future

### Are you the right talent with?

- Ability to speak, read and write Vietnamese and English is a must
- Up to 3 years of relevant work experience
- Self-directed and able to work independently without supervision
- Results-driven and output-driven
- Enjoys being part of and contributing to a startup's journey

### About our recruitment process

In this job title, we would like to take you into the follow recruitment process:

**1<sup>st</sup> round:** interview with HR Dept.

**2<sup>nd</sup> round:** a case study

**3<sup>rd</sup> round:** interview with the Co-founder

For further support, do not hesitate to contact us via email [recruit@techjdi.com](mailto:recruit@techjdi.com) or hotline **028 3526 0292**.